



2023 AMSUS Annual Meeting
“Healthcare Collaboration:
Meeting the Challenges of Today and Tomorrow”
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Healthcare Delivery from the Private Sector

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Disclosure

Ms. Seileen Mullen, Mr. Edward Norton, Dr. Renee Pazdan, Dr. Paul Gourley, Mr. Mark Stevenson, and Ms. Michelle Showalter have no relevant financial or non-financial interests to disclose.

This continuing education activity is managed and accredited by AffinityCE in collaboration with AMSUS. AffinityCE and AMSUS staff as well as Planners and Reviewers, have no relevant financial or non-financial interests to disclose.

Commercial Support was not received for this activity

Disclosure

- Mr. Tom Jenkins is employed by Express Scripts International (ESI).
- Disclosure will be made when a product is discussed for an unapproved use.
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Learning Outcomes

- At the conclusion of this activity, participants will be able to:
 1. Understand the evolution of private sector care (PSC) within MHS and its current role in delivering an integrated system of health and readiness in collaboration with the direct care system
 2. Identify unique aspects of health care delivery in the overseas environment
 3. Understand the three main points of service (POS) for the TRICARE Pharmacy benefit, and the shift in use of POS over time.
 4. Explore how mutual alignment between MTFs and high-functioning Accountable Care Organizations (ACOs) (as Private Sector Care partners) is an opportunity to enhance and maintain a ready medical force

Outline of speaking points: Outcome #1

Understand the evolution of PSC within MHS and its current role in delivering an integrated system of health and readiness in collaboration with the direct care system

- Managed Care Support (MCS) Contracts face unique challenges and opportunities as they relate to innovation, revised/alternate payment methodologies, use of technology including telehealth and health information exchanges.
- Challenges for the future of MCS Contracts include keeping current with industry trends and changes, controlling costs, and beneficiary choice
- Tools, resources and contract requirements are available to encourage collaboration between the direct care system and PSC include Clinical Support Agreements (CSAs), Medical Q-Coded Services (MQS) contracts, External Resource Sharing Agreements (ERSAs), and Internal Resource Sharing Agreements (IRSAs)
- MCS Contracts evolved over time to better support the readiness mission, for example Managed Care Support Contractors (MCSCs) participation in contingency operations, and contracting with civilian hospitals that are in the National Disaster Medical System (NDMS)

Outline of speaking points: Outcome #2

Identify unique aspects of health care delivery in the overseas environment

- Recent initiatives on further integrating care between Direct Care and Private Sector Care include the Near Patient Program and Clinical Quality Program.
- Key challenges in delivering high quality health care in the PSC overseas compared to CONUS include variance in clinical capabilities and quality of care, as well as 99 languages, 134 currencies in 251 countries/territories and a wide range of cultural differences.
- TRICARE Overseas program evolved to better integrate direct care and private sector, to support beneficiaries and overall mission readiness through medical records collection, support for expeditionary forces, and trauma recapture program at Landstuhl Regional Medical Center.

Outline of speaking points: Outcome #3

Understand the three main POS for the TRICARE Pharmacy benefit, and the shift in use of POS over time

- The shift in patient preference for the Retail POS at the expense of Mail and MTF POS provides challenges and opportunities for the TRICARE Pharmacy contract as it relate to access, quality, competition, and value. These include more focus on the controlling retail cost growth through management of reimbursement rates as included in the TPharm5 contract, along with shifting patient behavior.
- A main challenge impacting overall TRICARE Pharmacy benefit in the future includes an escalating copay structure that can shift patients away from the mail point of service with overall lowest cost for both patients and the government to retail.
- The new TPharm5 contract provides opportunity to improve the balance of access, quality, and cost for beneficiaries and the government through increased clinical services associated with the specialty network. Enhanced patient management should result in better outcomes for patients and better value for the government.

Outline of speaking points: Outcome #4

Explore how mutual alignment between MTFs and high-functioning ACOs (as Private Sector Care partners) is an opportunity to enhance and maintain a ready medical force.

- ACO's can help address specific readiness needs
- Examples of collaboration in support of readiness go beyond right of first refusal, resource sharing and graduate medical education
- Two separate integrated health care systems can work closely together without losing their individual identities
- The market construct can be optimized by including PSC as partners in its market integration strategy, resulting in offering military medical providers the case volume and complexity needed to enhance readiness skills